



**FOR IMMEDIATE RELEASE**  
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Contact: Andrea E. Garcia  
Director of Communications  
(707) 280-8771

## **THE INSIDE INFORMATION ON WHAT FUNDERS WANT**

FAIRFIELD – Almost half of all federal and foundation grant proposals are rejected because they are poorly organized or do not conform to guidelines. But the difference between a winning and losing proposal could be as simple as knowing what the funders want.

The Solano Community Foundation is offering a free workshop entitled “What Funders Want and How to Give it to Them” on January 22, 2008 from 9 a.m. to noon. The workshop is geared to nonprofit directors and Board members who want to explore the way grantseekers think about development and understand how to incorporate this knowledge into their fundraising efforts. The workshop will be held at the Solano County Government Center, 675 Texas St., Fairfield, Room 6004.

This interactive, fully-participatory training will be presented by Stephanie Wolf, President and CEO of the Solano Community Foundation. Ms. Wolf, who directed the management of the S.H. Cowell Foundation, a \$170 million private foundation in San Francisco, has more than 30 years experience specializing in grantmaking and organizational development for nonprofits and foundations.

The Solano Community Foundation was established in 1995, incorporated in 2000, and is dedicated to strengthening the community now and for future generations. It is a 501c3 organization that provides the opportunity for donors to make a lasting contribution to causes in Solano County that are close to their hearts. Stephanie Wolf, President & CEO of the Solano Community Foundation, can be reached at 707-399-3846.

**WHO:** The Solano Community Foundation  
**WHAT:** “What Funders Want and How to Give it to Them”  
**WHEN:** January 22, 2008 from 9 a.m. to noon  
**WHERE:** Solano County Government Center, 675 Texas St., Fairfield, Room 6004  
**COST:** Free  
**CONTACT:** Jennifer Bush at Solano Community Foundation, (707) 399-3846.  
Registration required.

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Solano Community Foundation  
1261 Travis Blvd., Suite 320  
Fairfield, CA 94533  
707.399.3846/399.3849 Fax  
[www.solanocf.org](http://www.solanocf.org)