



FOR IMMEDIATE RELEASE
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HOW TO WRITE A COMPELLING NEEDS STATEMENT FOR GRANT PROPOSALS

FAIRFIELD, CA. – When writing a grant proposal, the description of your nonprofit’s needs is the heart of the entire case for support and presents a proverbial hook.

To help tackle the needs statement when writing a grant proposal, Solano Community Foundation is offering a free workshop on April 7, 2008 from 9-11 a.m., entitled “Proposal Writing: The Statement of Need,” at the Fairfield Civic Center Library, 1150 Kentucky Street, Fairfield.

The workshop will be given by Judith Kunofsky, a consultant who helps nonprofits with proposal writing, prospect research, and development of fundraising plans. Kunofsky will cover criteria for a needs statement along with ways of finding the right balance between statistics and emotion.

“The quality of the needs statement can make the difference between your proposals being taken seriously or put aside,” said Kunofsky.

“Proposal Writing: The Statement of Need” is part of Solano Community Foundation’s “Basic Tools Module,” a group of workshops geared for those who don’t have their nonprofit 501c (3) status, have just applied for it or are brand new in the nonprofit sector.

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Space is limited to 40 participants and registration is required. Please contact Jennifer Bush at 707.399.3846 to register.

The Solano Community Foundation was established in 1995, incorporated in 2000, and is dedicated to strengthening the community now and for future generations. It is a 501c(3) organization which provides the opportunity for donors to make a lasting contribution to causes in Solano County that are close to their hearts, and to build capacity in the nonprofit community. Stephanie Wolf, President and CEO of the Solano Community Foundation, can be reached at 707-399-3846. For more information, visit our Web site at www.solanocf.org.

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